Resale of surplus optical cables



Overview

Send us a list of the model numbers / reel lengths along with photos of the fiber cable reels. Also send any additional information you may have like: Email us at sales@wiredirect .

Key Takeaways

Surplus optical cables can be resold through specialized buyers, consignment services, B2B marketplaces, and salvage platforms to recover value efficiently.

Selling to Specialized Buyers and Consignment Services

Companies like NRI and Discount Fiber actively purchase surplus optical cables and telecom products.

NR

I offers consignment and direct purchase programs, listing your inventory on over 37 marketplaces including eBay, Amazon, and Alibaba, with a buyer base of more than 110,000 industrial equipment buyers and resellers. They provide free desktop valuations within 2–3 days and handle cataloging, listing, warehousing, and fulfillment, allowing clients to recover value quickly, often within one to two weeks. Discount Fiber focuses on new, unused, and first-quality surplus fiber optic cables, buying from manufacturers, distributors, OEMs, and end users.

They specialize in indoor and outdoor fiber, hybrid fiber, OSP cables, and related telecom products, offering flexible purchase options including trades and direct sales.

B2

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B Marketplaces and Online PlatformsB2B marketplaces are effective for reaching a global audience of buyers. Platforms like Tradewheel.com provide directories of fiber optic cable buyers worldwide, while Newegg targets tech professionals seeking high-quality optical cables. Taobao offers access to a large Chinese market, supporting various selling options and logistics solutions.

Salvage and Recycling Options

For decommissioned or obsolete cables, fibre cable salvage is a practical approach. Salvaging involves extracting usable components such as glass fibers and metal elements for resale or recycling. This not only provides economic benefits by reducing material costs but also supports environmental sustainability by minimizing landfill waste and conserving resources.

Platforms like Salvex specialize in surplus, salvage, and discounted fiber optic cables sourced from insurance claims, bankruptcies, and corporate surpluses, offering global reach and competitive pricing.

Best Practices for Resale

Inventory Assessment: Identify cable types, lengths, and quality (new, unused, or used). Valuation: Obtain professional evaluations to determine market value and recovery potential. Choose the Right Channel: Use consignment services for quick sales, B2B marketplaces for global reach, or salvage platforms for obsolete cables.

Documentation and Compliance: Ensure proper labeling, certifications, and compliance with local regulations for telecom equipment resale. Marketing and Listing: Highlight cable specifications, brand, and condition to attract buyers. By leveraging specialized buyers, online marketplaces, and salvage platforms, businesses can maximize recovery from surplus optical cables while supporting sustainability and efficient resource utilization.

Article Content

We Buy Your Surplus Fiber Optic Cables & Telecom Products

Buyers come to us when they''re looking for Surplus Fiber Optic Cables & Optical Telecom Products at special discounted price, which is a good reason to give us the opportunity to sell your excess

We Buy Surplus Fiber Optics!

Send us a list of the model numbers / reel lengths along with photos of the fiber cable reels. Also send any additional information you may have like: Email us at sales@wiredirect . We Buy Surplus

Fiber Optic Cables — New & Used

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Browse new and used fiber optic cables and assemblies at surplus pricing. Single-mode, multi-mode, armored, indoor/outdoor fiber for datacom, automation and control networks.

Fibre Cable Salvage Value Considerations

Understanding the value of salvaged fibre optic cables is key to successful salvage operations. This section explores the factors influencing

Wire and Cable and Surplus, Salvage & Discount

Browse surplus, salvage, and discounted options from insurance sales, bankruptcy assets, auctions, and wholesalers. Find high-quality wire and cable at competitive prices for your projects.

CES Telecom

Buy Used Telecom Equipment and Network Hardware from CES, approved supplier to Global Telecom Operators for 30 years, supplying fixed and wireless spares.

Ciren Communications – Buy, Sell & Consign Surplus Telecom

Ciren Communications helps telecom operators, MSOs, ILECs, cable providers, wireless companies, and enterprise networks buy, sell, consign, repair, and recycle telecommunications and networking

Sell Surplus Telecom & Data Center Equipment | Surplus Network

Managing surplus inventory has never been easier. Surplus Network provides a seamless, AI-powered platform that helps corporations evaluate, monetize, and sell surplus assets efficiently.

Fiber Optic Cable, Coax, and Data Cables

Fiber Optic Cable (LD4) Don''t Toss that Fiber Optic (FOC) into the Landfill. We can help you resale Fiber Optic Cable or Recycle Fiber Cable (all types). No Landfill and No Incineration

Not sure what to do with a large amounts of Fiber optic

Hello everyone. Stewart Title is decommissioning a bunch of equipment. In our decommissioning we have come across a varying amount of

We Buy Surplus Fiber Optics!

We Buy Surplus Fiber Optics! Please let us know what types of Fiber Cable you have to sell. Send us a list of the model numbers / reel lengths along with photos of the fiber cable reels. Also send any

REMnant™ Excess Inventory

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Remee Wire and Cable offers two different categories of top quality surplus copper and/or fiber optic cables. View our latest inventory here.

Sell To Us

Sell Your Fiber Optic Equipment Did you know that Fiber Instrument Sales will purchase your unwanted fiber optic equipment? We are primarily interested in products such as Fiber Optic Test Equipment,

Fibre Cable Salvage Value Considerations

Fibre cable salvage involves recovering and repurposing old or decommissioned fibre optic cables. These cables, originally installed to support

Sell Surplus Telecom & Data Center Equipment | Surplus Network

Common Surplus We Handle in Telecom & Data Centers: Networking & Telecom Equipment - Routers, switches, fiber optic cables, modems, antennas, wireless access points.

Selling – Ciren Communications

Selling Telecom Equipment Turn unused telecom equipment into working value. Ciren Communications helps businesses sell surplus voice, data, wireless,

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Deep Surplus

Supplier of Cat 5e, Cat 6 and Cat 6A cables, connectors, cable pulling tools, electrical and other ethernet and networking supplies

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